

## Company Profile 2020



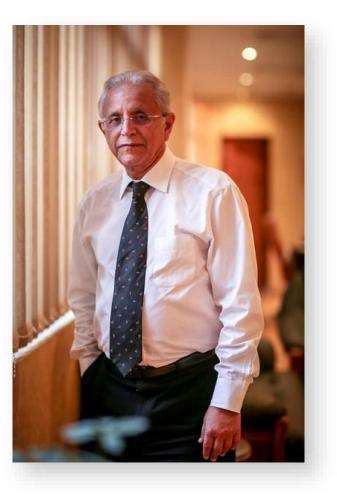


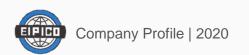
### **Message from the Chairman of the Board of Directors**

On behalf of the Board of Directors of EIPICO, I would like to present to you our company profile which I trust you will find as a reliable, useful and valuable source of information.

*Our motto, "Yes, We Care", reflects our assiduous effort and ongoing striving to assist healthcare systems, whether domestically or internationally, by providing high quality pharmaceutical products at reasonable prices.* 

EIPICO was the leading pharmaceutical company in Egypt to apply Good Manufacturing Practice (GMP), the system for ensuring that products are consistently produced and controlled according to quality standards.



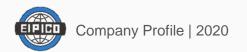


### **Message from the Chairman of the Board of Directors**

EIPICO is, currently, one of the leading Egyptian pharmaceutical companies, in terms of production and sales, in the local market. It is the leading company in pharmaceutical exports, capturing a 21% share of the total Egyptian pharmaceutical export market.

Our product portfolio comprises more than 400 products, covering more 24 therapeutic classes, including: antibiotics, antivirals, anaesthetics, as well as, ophthalmic, cardiovascular, gastrointestinal, genitourinary and respiratory drugs and many more.

Through generating innovative entrepreneurial ideas, meticulous planning, and with the support of hardworking, enthusiastic, diligent, high-performance teams, working in tandem, and committed to their duties, we shall continue to fulfill our mission of expanding our production of high quality products, to satisfy the needs of the medical community.

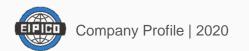


### **Message from the Chairman of the Board of Directors**

EIPICO will continue to improve its efficiency in every aspect and will continuously endeavor for evolution, saving no effort to meet the current and future expectations of the healthcare systems and to contribute to the healthcare development of our country.

Finally, I would like to express my deepest thanks to our shareholders and to the medical and pharmaceutical professionals for their trust, our partners and suppliers for their support and our employees for their relentless efforts to maintain our position as a leading pharmaceutical company.

**Chief Executive Officer** 





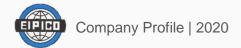


## **Our Mission**

Providing Highest Quality Medicines at affordable prices for Patients.

Providing our Investors with a Superior Rate of Return.

Maintaining an Inspiring Work Environment for our Employees.





## **Our Core Values**

#### **Genuine Care**

We genuinely care for patients everywhere. We have been able to build trust in our products and we are committed to exerting all efforts to keep the healthcare professionals' and patients' continuous trust.

### Integrity

We believe that doing our jobs with integrity and conscientiousness is the sole key to great achievements.

#### Fairness

We work on the balance of justice, equity and rights distribution, as we believe that these principles will guarantee that our staff will save no efforts to achieve our business goals.

### Company Profile | 2020

### **Product Quality**

We work on the quality of our products to ensure their efficacy and safety are up to the highest standards. Highest quality besides respect for the environment are among our priorities.

#### Teamwork

We build high-performance teams working harmoniously together to achieve assigned missions with the best possible results.

### Empowerment

EIPICO gives the opportunity and confidence to its staff through authorization and delegation to assume responsibilities and contribute to the overall company's success.

### Innovation

EIPICO has a climate that helps creativity and innovation which eventually leads to the continuous development of our business.

### **High Performance**

Our performance is the practical way to express our commitment to the principles and duties of work. We always aim at improving our performance to reach the highest levels.

### Loyalty

The individual affiliation of EIPICO stems from the company's social contributions to the individual and gives the members of EIPICO pride and belonging to their work in the company.

## **Our Responsibilities**

EIPICO is committed to its social responsibility and is currently contributing to the **"100 Million Healthy Lives**" National Campaign aiming at elimination of hepatitis C virus (HCV).

EIPICO donated 15,000 packs of Episovir 400 mg Tablets to the Ministry of Health in order to support all national efforts and achieve Egypt's dream.

### Egypt to be Free from Virus C by 2020





EIPICO was established in Tenth of Ramadan City in 1980, with a capital of L.E. 7 Million, currently raised to L.E. 1500 Million, as an Egyptian public shareholder company operating according to the Investment Law (No. 43/1974 modified by Law No. 32/1977).

EIPICO started production in 1985 as the Leading Company in Egypt and the Middle East and North Africa (MENA) Region, to produce pharmaceutical products according to Good Manufacturing Practice (G.M.P.) regulations, with the aim of providing local and international markets with high quality products at affordable prices.

EIPICO has 2 Plants built over a surface area of 120 thousand square meters, which fully operate in compliance with cGMP regulations, to assure the safety and efficacy of the pharmaceutical products.







EIPICO is unique with its 9 sterile areas, which are the Largest and Most Advanced, in Egypt and in the MENA Region.

EIPICO has the First Biotechnology and Genetic Engineering Research Center in Egypt manufacturing biopharmaceutical products.

EIPICO manufactures more than 400 Pharmaceutical Products covering 24 Therapeutic Groups.

EIPICO holds License Agreements with a group of international pharmaceutical companies to produce their products locally.

EIPICO is currently the Largest Provider of Antibiotics, Lyophilized Products and Spansule Capsules to the Egyptian market.







EIPICO is ranked Number 1 in the Egyptian Ophthalmic Market, by units.

EIPICO is ranked Number 1 in Egyptian Exports of Pharmaceutical Products Export, capturing 21% of Egypt's Total Exports of Pharmaceutical Products.. It currently exports to More than 65 Countries around the world, including Arab, African, Asian, European, Latin American and CIS (Commonwealth of Independent States) countries.

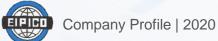
In 2014, the World Health Organization accredited EIPICO, as an approved supplier of one type of sterile antibiotic products, being the First company in Egypt and in the Middle East Region.



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et direct: us direct result : reply please for so: our reference:	+41 22 791 49 29 +41 22 791 47 39 progeningenting@vbs.let P5-447-3/ITEACM/1	Dr Omar El Alonady RAD and Quality sector Director Egyption International Planmaccutical Industria Co. S.A.E. Totath of Ramidalin City Industrial Area B1 P.O. Bas 149 Teath		
		Egypte		
		22 August 2013		
ear Dr El A		multification of Modicines Programme		
	and the	Closing of Inspection		
	sk you for your letter and the r impection as detailed below	corrective actions to the observations listed in the inspection report at		
Nam Add Date	ress: Tenth of Ramada	Phormaceutical Industries Co. S.A.E. ly, Industrial Area B1, P.O. Box 149 Tenth, Egypt		
port have b uring future	icen reviewed by the inspects	be taken in relation to the observations listed in the WHO inspection ors. In general, they are considered acceptable and will be verified sidered to be operating in compliance with WHO Good		
		email to prequatinspection@whs.int should you require any furth		
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### ISO 9001

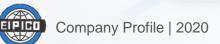
#### bsi. bsi. Certificate of Registration Certificate of Registration ENVIRONMENTAL MANAGEMENT SYSTEM - ISO 14001:2015 QUALITY MANAGEMENT SYSTEM - ISO 9001:2015 This is to certify that: Egyptian International Pharmaceutic This is to certify that: Egyptian International Pharmaceutic Industries Company Industrial Area Number 1 Industries Company Industrial Area Number 1 PO Box 149 PO Box 149 Tenth of Ramadan City Tenth of Ramadan City Egypt Holds Certificate No: FM 34646 Holds Certificate No: EMS 51197 and operates a Quality Management System which complies with the requirements of ISO 9001:2015 for the and operates an Environmental Management System which complies with the requirements of ISO 14001:2015 for following scope: the following scope: The design, development, manufacturing, marketing and supply of pharmaceutical products The design, development, manufacture, marketing and supply of pharmaceutical products. For and on behalf of BSI: For and on behalf of BSI: Andrew Laun Certification Directo Andrew Launn, EMEA Systems Certification Director Original Registration Date: 1996-08-01 Effective Date: 2018-04-08 Effective Date: 2018-04-08 Original Registration Date: 1999-07-09 Latest Revision Date: 2018-04-24 Expiry Date: 2021-04-07 Latest Revision Date: 2018-04-24 Expiry Date: 2021-04-07 Page: 1 of 2 Page: 1 of 2 .making excellence a habit." ...making excellence a habit"



**EIPICO** has been accredited ISO Certificates besides Certificates from European, African, and Asian Health Authorities.

**ISO 14001** 

#### **ISO 45001 BS OHSAS 18001** bsi. bsi. Ô Certificate of Registration Certificate of Registration OCCUPATIONAL HEALTH & SAFETY MANAGEMENT SYSTEM - ISO 45001:2018 OCCUPATIONAL HEALTH AND SAFETY MANAGEMENT SYSTEM - BS OHSAS This is to certify that: Egyptian Internationa Pharmaceutical Industries Co Ltd 18001:2007 Ind Area B1 This is to certify that: Egyptian International Tenth Of Ramdan City Egypt Pharmaceutical Industries Co Ltd Ind Area B1 Tenth Of Ramdan City Egypt Holds Certificate No: OHS 580555 and operates an Occupational Health and Safety Management System which complies with the requirements of ISO 45001:2018 for the following scope: Holds Certificate No: OHS 580555 The design, development, manufacturing, marketing and supply of pharmaceutical products. and operates an Occupational Health and Safety Management System which complies with the requirements of BS Previously registered to OHSAS 18001:2007 since 18/01/2012 OHSAS 18001:2007 for the following scope: The design, development, manufacturing, marketing and supply of pharmaceutical products. Previous certificate expired on 26/2/2018 Re-certification assessment ended on 21/9/2011 For and on behalf of BSI: Original Registration Date: 2020-11-16 Effective Date: 2020-11-16 Latest Revision Date: 2020-11-16 Expiry Date: 2024-02-26 Page: 1 of 2 For and on behalf of BSI: Andrew Launn, EMEA Systems Certification Directo ...making excellence a habit." Original Registration Date: 2012-01-18 Effective Date: 2018-03-20 Latest Revision Date: 2018-04-24 Expiry Date: 2021-02-26 Page: 1 of 2 **DSI.** BSI, Ktemark Court, Davy Avenue, Knowhill, Mitton Keynes MKS 8PP, Tel: 1 44 345 080 900 ...making excellence a habit.



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The Manufacturing of Medical Devices (Eye Drops) Certificate ISO 13485





the Medicines and Healthcare Products

**Regulatory Agency Certificate of U.K.** 

### **SFDA Certificate**



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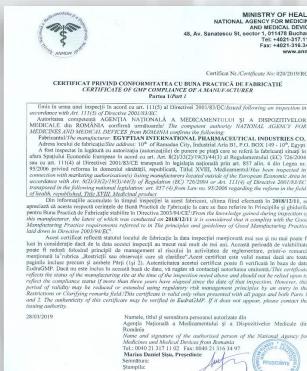
### **Gulf Central Committee for Drug Registration (GCC Certificate)**

EXECUTIVE BOARD OF THE Health Ministers' Council FOR Cooperation Council States		المڪتب التنغيدي (تن وُزَرَرُلُوُ (لَحَبْ تَنَ لَدُوَلَ مَجْسَلُسَ الْتَعْسَاوَنَ	
	شہادۂ تسجیاں موقع تصنیع REGISTRATION CERTIFICATE OF MANUFACTURING SITE	Guil Central Committee For Drug Regestratio	
The Executive Board of the Health Ministers States approved the Registration / Manufacturing Site according to Gulf Central No.: 74 Date:	Re-registration of the following the the last it a statute and the the	وقع التصنيع التالي وذلك وفقاً لاجتما	
Manufacturing Site Name:	Egyptian International Pharmaceutical Ind. Co. (Eipico)	اسم موقع التصنيع ،	
Address :	10th of Ramadan City, Industrial area B1, Cario ,Egypt.	العــدـــــوان ،	
Production line(s): - See Anney	a.	خطوط الانتاج (	
Registration No. & Date :	GRC/112/03 20/12/2003	تاريخ و رقم التسجيل :	
Date of Issue :	19/12/2015	تاريخ اصدار الشهادة ،	
Remarks :		مـلاحظـــات (	
الدير العام Director America Director America Deter Tarvice And Khoja S Certificate is Valid for Five years from d	ne of issue	رئيس قسم التسجيل Head of Registronian Department عن / محمد بن حمد الحيدري Ph. Mohammed H. ArHaidari مرافعه لما قدية عمس سنوات من تاييخ	
amendment or scraping off in the certificate will lead to	its cancellation.	يل او گيشيط افتي هينده النشنهنادة يلاهين آند	

	Certificate of Romania				
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	e Kosovës për Produkte dhe Pajisje Kosovo Medicir vska Agencija za Lekove i Medicinsk	nes Agency			
M	arketing Au	thorisation			
MA No: MA-4531/10/06/2016	A CONTRACTOR	Certificate			
Date: 10/06/2016					
(Health) No.1/2015 issues to app		Medical Devices' and, Administrative Instruction			
For medicinal product					
Product Trade Name:	TIMOLOL				
INN:	Timolol Maleate				
Manufacturer:	EIPICO- Egypt				
	h:Ophthalmic solution, 5.0 mg				
Pack Size:	Opaque white plastic bottle (of sml)				
ATC Code:	S 01 ED 01				
Information Leaflet, submitted by Authorisation swears that the docum	In the approved, application documentation. Su y applicant is permitted to be placed in Kosove for entation and samples concerning the medicinal produ-	Ir a period of 5 years. The Holder of the Marketing oct are valid at the day issuance of this Marketing			
Authoritation Certificate and shar approved by issuing authority. Copy to:	I be valid for the duration of this Certificate, an	Read an application for a veriation is made and			
s. The applicant		Discon D Iston Chalo			
2. The KMA archive		Pharm-D Jeton Shala			
		Chief Executive Officer of Kosovo Medicines Agency			

**Marketing Authorization** 

### **Romania Certificate**



NATIONAL AGENCY FOR MEDICINES AND MEDICAL DEVICES 48. Av. Sanatescu St, sector 1, 011478 Bucharest Tel: +4021-317.11.00 Fax: +4021-316.34.97 www.anm.ro

MINISTRY OF HEALTH

Certificat Nr./Certificate No: 020/2019/RO

#### CERTIFICAT PRIVIND CONFORMITATEA CU BUNA PRACTICĂ DE FABRICAȚIE CERTIFICATE OF GMP COMPLIANCE OF A MANUFACTURER

Emis în urma unei inspecții în acord cu art. 111(5) al Directivei 2001/83/EC/Issued following an inspection in

MEDICALE din ROMÂNIA confirmă următoarele/ The competent authority NATIONAL AGENCY FOR

Adresa locului de fabricație/Site address: 10th of Ramadan City, Industrial Aria B1, P.O. BOX 149 - 10th, Egypt A fost inspectat în legătură cu autorizația (autorizațiile) de punere pe piață care se referă la fabricanți situați î afara Spațiului Economic European în acord cu art. Art. 8(2)/33(2)/19(3)/44(3) al Regulamentului (EC) 726/2004 sau cu art. 111(4) al Directivei 2001/83/CE transpusă în legislația națională prin art. 857 alin. 4 din Legea n 95/2006 privind reforma în domeniul sănătății, republicată, Titlul XVIII, Medicamentul/Has been inspected i

92/2000 pWine retorms an domeniu stalnaan, repronienta, Fluit X-Vin, reconstruction trats areas and second and second

Din informațiile acumulate în timpul inspecției la acest fabricant, ultima fiind efectuată în 2018/12/11, se apreciază că acesta respectă cerințele de Bună Practică de Fabricație la care se face referire în Principiile și ghidurile pentru Buna Practica de Fabricatie stabilite în Directiva 2003/94/CE1/From the knowledge valued during ins his manufacturer, the latest of which was conducted on 2018/12/11 it is considered that it complies with the Good Manufacturing Practice requirements referred to in The principles and guidelines of Good Manufacturing Practice

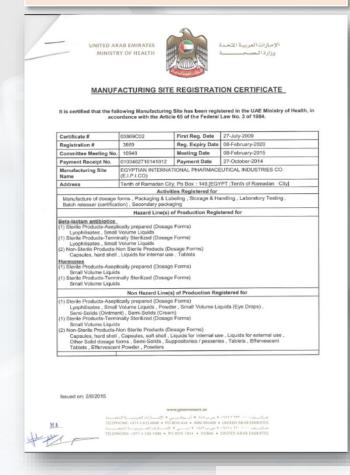
Acest certificat reflectă statutul locului de fabricație la data inspecției menționată mai sus și nu mai poate fi luat în considerație dacă de la data acestei înspecții au trecut mai mult de trei ani. Această perioadă de valabilitate poate fi redusă folosind principii de management al riscului în activitatea de reglementare, printr-o remarcă menționată la rubrica "Restricții sau observații care să clarifice". Acest certificat este valid numai dacă are toate paginile incluse precum și ambele Părți (1și 2). Autenticitatea acestui certificat poate fi verificată în baza de date EudraGMP. Dacă nu este inclus în această bază de date, vă rugăm să contactați autoritatea emitentă./This certificate reflects the status of the manufacturing site at the time of the inspection noted above and should not be relied upon to reflect the compliance status if more than three years have elapsed since the date of that inspection. However, this period of validity may be reduced or extended using regulatory risk management principles by an entry in the Restrictions or Clarifying remarks field. This certificate is valid only when presented with all pages and both Parts 1 and 2. The authenticity of this certificate may be verified in EudraGMP. If it does not appear, please contact the

> Agenția Națională a Medicamentului și a Dispozitivelor Medicale di Name and signature of the uuthorised person of the National Agency fe Medicines and Medical Devices from Romania Tel.: 0040 21 317 11 02 Fax: 0040 21 316 34 97



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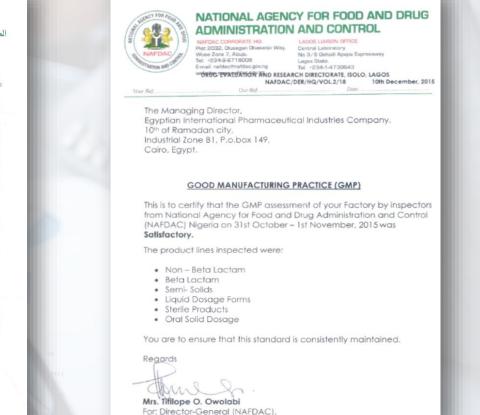
#### Manufacturing Site Registration Certificate of U.A.E.,



#### Registration Certificate of a Foreign Pharmaceutical Plant of Sudan

The Republic Federal Ministry tional Medicines & Secretriat G	Poisons Board		وزارة الصحة إلا وزارة الصحة إلا بلس القومي للادر الأمانية العاه
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Date:	22/01/2017		الناريخ :
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Address:	10th of Ramadan City - Inc	ustrial Area, Egypt	العنوات
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Local Agent's Name:	Kambał Internatio 8 <sup>th</sup> Floor Alfaiha Bldg.,A		اسم الوكيل المحلي:
Address:	8 Floor Alfaina Bidg.,A Khartoum -S Tel: 779337, 775586, 785	udan	العنوات
ommittee Meeting No.	رقم اجتماع للحنة (Date	of Registication 19/01/201	تاريخ تجديد الإدراع 7
This certificate is valid inless uspended or rev دين عاتر محمد الفحل لمس القومي للأدوية والش	only for a period of five Ye oked.	عن تاريخ تحديد الإدي ars from the renewal	

### NAFDAC Certificate



Company Profile | 2020

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Company Profile | 2020



Regulation of Medicines and other Health Technologies

20 December 2019

Page 2

#### **World Health Organization Pre-qualification**

World Health Organization           20. JURGINE APPIA - CH-1211 GENEVA 27 - SMITZERLAND - TEL CENTRAL +41 22 791 3111 - WWW. WHO.WIT	World Health Organization	De Brahim, Cário 20 Decembe P5-447-3/XC/1 The inspection findings and your response allow Prequalification Inspection Group to recommend Prequalification Assessment Group that the site inspected may continue to be named as a manufac	
Tel. direct:     +41 22 791 40 29     Dr Omar El Ahmady       fax direct:     +41 22 791 40 79     R&D and Quality sector Director       s-mail:     prequalinspection@who.int     Egyptian International Pharmaceutical Industrise Co. S.A.E.       n reply please refer to:     P5-447-3/IT/AGM/1     Tenth of Ramadan City Industrial Area B1       /our reference:     P.O. Box 149 Tenth Egypte	Tel. direct:     +11 22 791 3615     Dr. Magda Brahim       Fasc direct:     +11 22 791 3615     Cilobal Quality General Manager;       E-mail:     prequatingsectiong/who.int     Egyptim International Pharmaceutical Industries       To reply please     Company (EJPICO), 10 <sup>th</sup> of Ramadan City       refer to:     F447 30/X01     P.O. Box 149 - 10 <sup>th</sup> Your reference:     Egypte	site in the dossier for the following products:           PQT Number         Product         Strength         Dasage Form         Applicant           HA479         Ceftriaxone Sodium         90tmg         injection         EIPICO           HA479         Ceftriaxone Sodium         90tmg         injection         EIPICO           HA480         Ceftriaxone Sodium         1g         injection         EIPICO           HA480         Ceftriaxone Sodium         1g         injection         EIPICO           Please do not hesitate to send an email to prequalinspection@who.int should you require further information regarding the closing of this inspection.         Should you require	
22 August 2013 Dear Dr El Ahmady, WHO Prequalification of Medicines Programme Closing of Inspection Thank you for your letter and the corrective actions to the observations listed in the inspection report	20 December 2019 Dear Dr Ibrahim, WHO Prequalification Team – Inspection Services Closing of Inspection: Egyptian International Pharmaceutical Industries Company (EIPICO)	Yours sincerely,	
<ul> <li>billowing the inspection as detailed below:</li> <li>Mame: Egyptian International Pharmaceutical Industries Co. S.A.E.</li> <li>Address: Tenth of Ramadan City, Industrial Area B1, P.O. Box 149 Tenth, Egypt</li> <li>Date: 4-7 March 2013</li> <li>The actions taken or proposed to be taken in relation to the observations listed in the WHO inspection eport have been reviewed by the inspectors. In general, they are considered acceptable and will be verified utring future inspections. In general, they are considered acceptable and will be verified utring future inspection.</li> <li>Please do not hesitate to send an email to prequalinspection@who.int should you require any further nformation regarding the closure of this inspection.</li> <li>Yours sincerely,</li> <li>Date: Date: Date:</li></ul>	In a few the inspection that was performed by Ms. Xingyu Chen and Mr. Mr. Ian Richard Thrussell the details of which are outlined below: Site name: Egyptian International Pharmacoutical Industries Company (EIPICO). McK: Cephalosporin Block (Perry II, IMA I) Address: Tenth of Ramadan City, Industrial Area B1, Egypt Date: $6-9$ May 2019 Thunk you for your letter dated 24 November 2019 and the corrective actions to the deficiencies have been reviewed by the Preparalification Inspection Group. In general, they are acceptable. Therefore, considering these responses, as well as the findings of the impection, the Prequalification Inspection Group has recommended that the site can be considered to be impection, the Prequalification Inspection Group has recommended that the site can be considered to be compliant with the standards of Good Manufarturing Practices (GMP) published by the World Health Organization (WHO) for the scope activities listed below: Manufacture and packaging of aseptically filled powder for solution for injection in the Cephalosporin Block	Dr Joey Gouwa Group Lend, Impection Services Prequilification Team Regulation of Medicines and other Health Technol	
سنظمة الصحة العالمية 世界卫生组织 Organisation mondiale de la Santé • Всемирная организация здравоохранения • Organización Mundial de la Salud	منظمة الصححة العالمية - 世宗卫生纪s Organisation mondiale de la Santé - Downyness оpraeusoupenesus - Organización Mundial de la Salud	منظمة الصحة العالمية Organisation mondiale de la Santé • Bosaupies cpravesupe адеосохренение • Organización Mandial de la :	

Asian Health Authorities.

### **EIPICO... Egypt's Leading Pharmaceutical Company**





Factory 1



Company Profile | 2020

## Production

**EIPICO Production Sector** is the beating heart of the company's business. Due to its capability and high performance, the production sector has helped **EIPICO** to attain its remarkable position in the market, not only in **Egypt** but also in the **Middle East and North Africa (MENA) Region**.

During the last decade, a great upgrading and modifications took place in order to have the best machines and equipment characterized by high speed, and full automation including robotic systems, in addition to conversion of all production departments to smart building units with total control of Temperature, Humidity and Differential pressure between different rooms.

The production system in **EIPICO**, depends on Total Quality Control with the application of Zero Defect System.



## **EIPICO Production Capacity / Year**

EIPICO is the Leading Egyptian Pharmaceutical Company, in Production, by Units.

EIPICO is the Major Provider of Antibiotics, Lyophilized products and Spansule Capsules, to the Egyptian market.



**2,061,582,500** Tablets



**409,650,000** Capsules



**27,837,500** Sterile Eye Drops



**354,357,320** Injectable Ampoules and Vials



**18,062,500** Ointment and Cream Tubes



**137,600,000** Effervescent Sachets

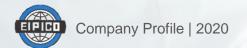


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**36,125,000** Suppositories



- Factory 1 was built in 1980 and renewed using state-of-the-art construction system and materials in compliance with International Society for Pharmaceutical Engineering (ISPE) regulations assuring clean environment for all production rooms to provide maximum protection for both products and personnel.
- The site contains several departments for manufacturing of many Dosage Forms.
- It includes: the Largest and Most Advanced Sterile Area in Egypt and in the MENA region, separated areas for Sterile Cephalosporin Antibiotics, Sterile Penicillin Antibiotics and Non Sterile (Oral) Antibiotics to prevent cross-contamination with up to date containment systems.
- Other activities performed in the site include: warehousing, engineering and other administrative functions.





Sterile Ampoules and Vials Department



Sterile Eye Drops Department



Sterile Cephalosporin Antibiotics Powder Area Department (IMA I)



Sterile Cephalosporin Antibiotics Powder Area Department (Perry II)



Sterile Penicillin Antibiotics Powder Area (IMA II) Department



Sterile Penicillin Antibiotics Powder Area (Perry I) Department





Oral Antibiotics Department



Solid Dosage Forms (Hard Gelatin Capsules and Tablets) Department



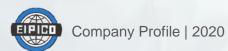
Soft Gelatin Capsules Department



Semi Solid Department



Liquids Department



- Factory 2 was launched in 2013 to fulfill the ever-growing demand of both national and international markets.
- The production facilities have been designed to cope with the latest cGMP and WHO regulations.
- The site's main production building contains 6 Manufacturing Departments which are: Sterile Hormones and Corticosteroids, Sterile Eye Drops, Tablets, Effervescent granules, Syrup and Suspension and Semi solid Departments.



### Factory 2



Sterile Hormones Department



Sterile Eye Drops Department



**Tablets** Department



Effervescent Granules Department



Syrup and Suspension Department



Semi Solid Department



## **Sales and Production**

EIPIC



# Therapeutic Lines



PENICILLINS		QUINOLONES		ANTI-VIRALS	ANALGESICS &
					ANTI-RHEUMATICS
• FLUMOX		• CIPROCIN		• EPIMIRAFLU	
• E-MOXCLAV		• EPINOR		• EPIFLUVER	• CETAL
• NOVACTAM		• EPICOFLOCIN		• EPISOVIR	• EPIFENAC
• E-MOX			-		EPICOTIL
• EPICOCILLIN		ANTIFUNGALS		AMINOGLYCOSIDES	VASTAFLAM
CEPHALOSPORINS		• TREFLUCAN	4	• EPIGENT	
• CEFOTAX		NYSTATIN		TETRACYCLINES	
• EPICEPHIN		MACROLIDES			
CEFIDIME	-1			• DOXYDOX	110 -
CEFOZON		• EPIZITHRO			

al and a second

• CEPHRADINE



### CARDIOVASCULAR

- ATOR
- EPIROVASTIN
- CAPOTRIL
- LOSAZIDE
- RAMPECARDIN
- CO-VASOTEC
- VASOTEC
- EPILAT/RETARD
- **REGCOR**
- DILTIAZEM
- ATENO/C
- EPIDOPA
- EPITENS

Company Profile | 2020

EIPICO

- THROMBO
- ETHANOLAMINE OLEATE

### ALIMENTARY & METABOLISM

- **REPAGLINIDE**
- GLICLA MR
- PICOLAX
- LACTULOSE
- COLOSPASMIN
- GASTROMOTIL
- MUCOGEL
- EPICOGEL
- GASTROFAIT
- EPIRAZOLE
- EPINOS

### SYSTEMIC CORTICOSTEROIDS

- EPIDRONE
- DEXAMETHASONE
- EPIRELEFAN
- EPIZOLONE-DEPOT
- EPICOPRED

### UROLOGICALS

- SILDEN
- EPIMAG
- OXYBIN
- DOSIN

## COUGH & COLD PREPARATIONS

- SELGON
- **BRONCHOPHANE**
- NEO-BRONCHOPHANE
- CETAL COLD & FLU
- CONTA FLU
- CETAL SINUS

### DERMATOLOGICALS

- **BETADERM**
- CAMISAN
- NYSTAFORM
- ALLERGEX
- MINOX



**ANTIPROTOZOALS &** 

**ANTHELMINTICS &** 

INTESTINAL ANTI-INFECTIVES

- ALZENTAL
- SECNIDAZOLE
- FURAZOL
- EPIQUANTEL
- DISTOCIDE
- KAPECT
- KAPECT COMPOUND
- NIFUROX

#### VITAMINS & TONICS & ANTIANAEMICS

- EPICOZYM
- MINERAVIT
- CEVITIL
- VITAZINC
- EPINOSINE B
- FERRO FOL
- FERROFOLVIT-Z
- FOLIC ACID
- EPOFORM
- VITONA PLUS

### **NERVOUS SYSTEM**

- NORMOLEPSY
- LEVEPSY
- EPIMAZEPINE
- OLAZINE
- **RISDAL**
- EPISTIGMIN
- HISTOTEC
- FLUTIN

#### SYSTEMIC HORMONES

- EPIFASI
- EPIGONAL
- PROGESING

### **HOSPITAL SOLUTIONS**

- POTASSIUM CHLORIDE
- CALCIUM CHLORIDE
- MAGNESIUM SULPHATE

#### ANAESTHETICS

- THIOPENTAL
  - SYSTEMIC BLOOD COAGULANT
- EPIKAVIT
- PROTAM

### ANTIHISTAMINICS

- EPIRIZINE
- ALLERGEX
- ALLERGEX CAFFEINE
- FEXOSTADINE

#### **ANTI-ASTHMA**

- EIPICOPHYLLINE
- EIPICOPHYLLINE PHENOBARBITONE



### EYE & EAR PREPARATIONS

- DEXATROL
- TOBRIN
- **DEXATOBRIN**
- BENOX
- EPIFENAC
- CIPROCIN
- NEO POL
- NORMO-TEARS
- TIMOLOL
- OLOHISTINE
- NEO MYXIDIN

EYE & EAR PREPARATIONS

- NEO MYXIDIN
- EPIDEXONE
- EPISOPT
- EPICROM
- EPIPHENICOL
- EPITAXOL
- XALATREX
- OPTIGENT



• NOSTAMINE

### STOMATOLOGICALS

• EPIDENT

### **ANTI-GOUT**

• NO URIC



"Through generating innovative entrepreneurial ideas, meticulous planning, and with the support of hardworking, enthusiastic, diligent, high-performance teams, working in tandem, and committed to their duties, we shall continue to fulfill our mission of expanding our production of high quality products, to satisfy the needs of the medical community." A. Kelani



### **Data Matrix**

**EIPICO** implements a Track and Trace Program based on GS1 DataMatrix, the most widely used identification system worldwide, to ensure patient safety and enhance supply chain efficiency.



The problem of counterfeit drugs is not a new one, but it is a growing issue and one that cannot be ignored. It has become an increasing global threat over the last few decades.

Data

Matrix

EIPICO, as a leading pharmaceutical manufacturer, was of the first to use GS1 DataMatrix which is a system in which the supplier can mark items in the expectation that all trading partners will be able to read and correctly interpret the data encoded.

This DataMatrix is a (2D or two-dimensional) barcode which may be printed as a square or rectangular symbol made up of individual dots or squares.





GS1 DataMatrix encodes information such as, but not limited to: Global Trade Item Number (GTIN), a globally unique identification number for medical products, Expiration Date, Batch Number and Serial Number.

GS1 defines trade items as products or services that are priced, ordered or invoiced at any point in the supply chain.

GTIN once assigned to a trade item, it provides a common language for all of its entities and trading partners worldwide to uniquely identify the item and easily communicate information about the item.

Track & Trace Program is the current EIPICO's Project with the mission that all packaging lines will be provided by DataMatrix Systems.



Data

Matrix

This is being worked on nowadays and will be accomplished by **2020**.



### **Biotechnology Center**

EIPICO has the First Biotechnology and Genetic Engineering Research Center in Egypt.

The Biotechnology Center was established in 2000 with the mission of being the First Facility in Egypt capable of producing Biopharmaceutical Drug Substances and Drug Products by applying and implementing all the required state-of-the-art techniques:

USP: Tissue Culture, Fermentation. DSP: Affinity, IEX, Size Exclusion, TFF, Ultra-Filtration Analysis: SDS-PAGE Electrophoresis, Isoelectric Focusing, Western Blot, Peptide mapping, RT-PCR, BioAssay, ELISA.



The Biotechnology Center now produces rh- Erythropoietin Hormone which is marketed under the name of EPOFORM 2000 IU/ml and EPOFORM 4000 IU/ml.



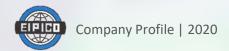
# **Research & Development**

We believe in continuous discovery, improvement and creativity; that's why we invest annually in our R&D labs to bring the state-of-the-art equipment for formulation, characterization and analytical activities.

Our R&D team serves in two major trends:

- 1. The Productive trend which is exhibited in all lab scale trials and scale-up activities of all pharmaceutical dosage forms.
- 2. The Responsive trend manifested in troubleshooting of production, non-conforming reports and stability problems.

Our R&D team, is the spearhead of our company to maintain a cutting edge performance in nowadays fierce competition and to keep up with the era of global progress and sustainable developments.



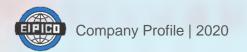
# **Quality Control**

We foster a quality control culture based on:

- Highly-qualified/proactive personnel.
- An environment of continuous improvement.



 Robust and standardized laboratory that utilizes the most cutting-edge instrumentation and methodologies to provide the most precise and accurate results, with ALL our testing being done "In-house".



# **Quality Assurance**

Every member in our team has a significant role to play in order to achieve our mission

successfully by bringing high quality pharmaceutical products to the Egyptian and

International markets.

We are certain that our values are embedded in our culture and our decision making helps

us to meet the expectations of the society.

We encourage associates to achievement through organized collaboration. Consequently,

our quality members are provided with the right decision making authority giving a

guarantee for short decision routes.



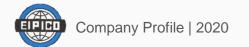
### Pharmacovigilance Report... Your Report Counts.

The aim of EIPICO Pharmacovigilance Department is to enhance patient's health and safety in relation to the use of EIPICO products through providing reliable, and balanced information to ensure that the overall benefits of medicines outweigh the risks.

Such aim is fulfilled by collecting Adverse Drug Reaction Reports/Customer Complaints and preparing Pharmacovigilance documents for each of EIPICO marketed products routinely, to assess the medicines Benefit/Risk balance.

Thus, by reporting Adverse Drug Reactions/Complaints witnessed from a drug, we share in the continuous monitoring of the safety, efficacy and quality of the drug beside ensuring that the Benefit/Risk balance is updated in order to reach safer medicinal products and have a positive impact on the public safety/health.





# **Plastic Factory**

The main goal of establishing the factory was far beyond achieving any financial gain, but only to maintain the high quality level of EIPICO's Eye Drops assuring the sterility of the medicament all through the production process up to the end user.

This target was not achievable regarding the low quality of the locally-produced eye drops bottles.

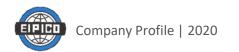
Since the beginning and up till now, the factory covered all EIPICO's needs of Eye Drops Dropper Bottles, Sizes: 5, 10, and 15 ml, with a quality level that matches the highest international standards, and was capable of developing its productivity to fulfill future needs.





Affiliate Company

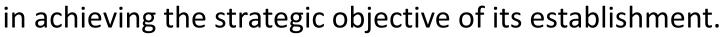
- EIPICO decided to establish affiliated factories, in the field of industries feeding the pharmaceutical industries, to ensure the constant and sufficient availability of primary packaging materials, and to avoid the problems of import (shipping and foreign currencies).
- In 2005, Egyptian International Ampoules Company EIACO was established, as an Egyptian investment company for manufacturing medical ampoules, over the area of 25 thousand square meters in the 10<sup>th</sup> of Ramadan City. EIPICO is the main investor.





**Egyptian International Ampoules Company** 

- Current Production:
  - $\checkmark$  120 Million Vials of Type 1 Vial per year.
  - $\checkmark$  33 Million Aluminum Tubes for the filling of Skin and Eye Ointments.
- EIACO is currently the Largest Manufacturer of Primary Packaging Materials in Egypt, managing to completely secure the needs of EIPICO from Ampoules, Vials and Aluminum Tubes, which is a great success





EIACO has been accredited the ISO 9001/2015 Quality Certificate.



### Alliances

EIPICO has production and under license agreements with many multinational companies.

They all trust our quality standards, experience and capabilities. FRESENIUS KABI

Lactulose Hek Syrup



**Tebonina Forte Tablets** 



**Altiazem Tablets** 



Tantum Verde Mouth Wash & Gargle Tantum Rosa Vaginal Powder Tantum Cream Forte & Gel



Ibutop Gel Balkis Drops



**ICN Pharmaceuticals, Inc.** 

Librax Tablets



Norgesic Tablets Norflex Tablets & Ampoules

#### We Think Globally



Commitment

EIPICO strengthened global access through partnership and collaboration with international health ministries in tenderbased institutional business



Strategy

EIPICO is committed to reach global patients through partnership with local pharmaceutical importers and distributors.



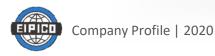
Coverage

EIPICO serves global patients in majority essential therapeutic classes with about 1300 different product files registered worldwide.



Capacity

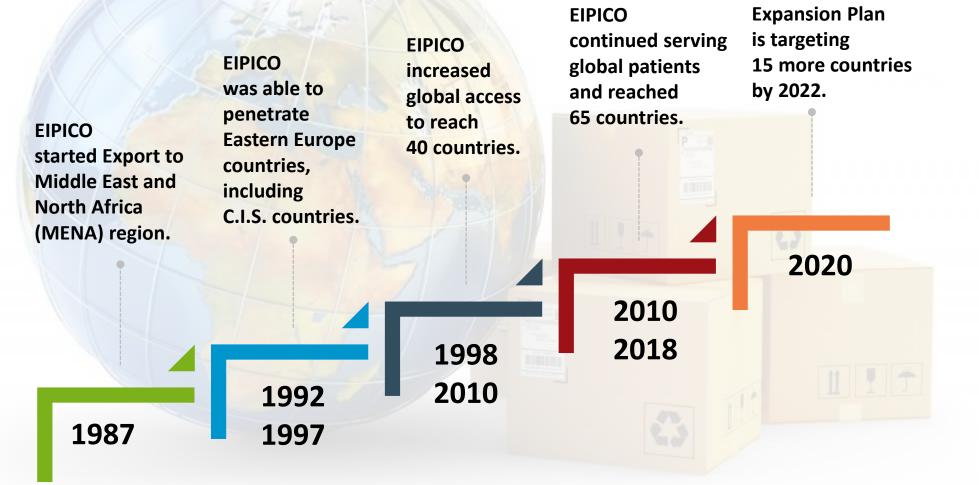
EIPICO exports about 25% of it's production capacity.



#### **Timeline Progress**

#### We Think Globally

**EIPICO's** 





We Think Globally

**EIPICO** captures

### 21%

of Egypt's Total Exports of Pharmaceutical Products, by value. (2019)



in Egyptian Exports of Pharmaceutical Products.

EIPICO strongly believes in access to high quality affordable priced medicines is a basic human right and we are committed to our vision through.

We Think Globally

EIPICO exports cover

65 countries

in the Middle East, Africa, Europe, Far East and Latin America

EIPICO expansion plan targets **15 more countries** by 2022.



## The FUTURE...

As a continuation of the company's pioneer role in developing the pharmaceutical industry and providing the necessary high quality medications of suitable prices to the Egyptian citizens, EIPICO is studying the manufacturing of Biosimilars in Egypt, with investments of up to One Billion Egyptian pounds, to produce drugs for the treatment of cancer, as well as, hormones.

**Chief Executive Officer** 





## **Contact us**

#### **Tenth of Ramadan**

Address: EIPICO, Tenth of Ramadan City - 1<sup>st</sup> Industrial Zone B1, Egypt. Telephone: +20554499199. Fax: +20554499306. E-mail: eipico@eipico.com.eg

Commercial Sector E-mail: <u>CommercialSector@eipico.net</u> Export Sector E-mail: <u>ExportSector@eipico.net</u> Financial Sector E-mail: <u>FinancialSector@eipico.net</u> Production Sector E-mail: <u>ProductionSector@eipico.net</u> Quality Sector E-mail: <u>QualitySector@eipico.net</u>



Yes We Care

## **Contact us**

#### Branches

#### Tenth of Ramadan Branch

Tenth of Ramadan City - Industrial Area B 1 (Factory 1 and Factory 2) 0554499199 & Fax: 0554499306 tenth@eipico.net

#### **Cairo & Giza Branches**

Address: 3, El Moez Ledin Allah St. from Asmaa Fahmy St., Ard El Golf, Nasr City, Cairo. Tel: 0224143660 & 0224143550 E-mail: cairo@eipico.net E-mail: giza@eipico.net

#### Alexandria Branch

Address: New Mansheya - Muharram Bek - Bridges Highway - The Land of Alexandria Refrigeration Company. Tel: 03 3600612 - 03 3600615 - 03 3600616 - 03 3600618 E-mail: alex@eipico.net

Mansoura Branch Address: 13, El-Emam El Ghazali St., Toreil, El Mansoura Second, Dakahlia. Tel: 050 2328811 E-mail: mansora@eipico.net TOX BE AN A REAL PROPERTY.

#### Yes We Care

#### **Banha Branch**

Address: 63, Banha El Zagazig Rd., Qism Banha, Qalyubia. Tel: 013 3229020 - 01220700406 - 01220700408 E-mail: banha@eipico.net

#### Tanta Branch

Address: Mohamed Farid St., Off Hassan Radwan St., Tanta. Tel: 040 / 3325924 - 040 / 3325926 E-mail: tanta@eipico.net

#### Menia Branch

Address: Stores and Warehouses "Development and Agricultural Credit Bank" - First railway Telah - Minya. Tel: 086 2351480 - 086 2351474 E-mail: menia@eipico.net

**Sohag Branch** Address: Rawafie Al-Kousair, Sohag. Tel: 093 2334652 E-mail: sohag@eipico.net

